

**COUNTY OF ERIE**

**DIVISION OF PURCHASE**

**95 FRANKLIN STREET**

**BUFFALO, NY 14202**

**Bid for Road Salt Materials and Sand for use By Erie County  
Department of Public Works Division of Highways**

**Submitted in accordance with New York State  
Specifications for the period September 1, 2022 - August 31,  
2023**

**BID #222210-004**

## **COMPANY**

American Rock Salt Co., LLC

PO Box 190

Mt. Morris, NY 14510

Gernatt Asphalt Products, Inc.

PO Box 400

Collins, NY 14034

## **PHONE**

(888) 762-7258

FAX (585) 243-7676

Email:

(716) 532-3371

Sand Salt Pre Mix	Location of Plant	Clarence	Tonawanda	Lancaster	Harlem	Hamburg	Angola	Aurora	Protection	East Concord	Collins	Springville	
	1 to 1	Bemz Drive	\$51.85	\$50.85	\$50.35	\$50.10	\$46.35	\$48.35	\$45.60	\$45.10	\$42.60	\$44.85	\$38.60
Gernatt Asphalt Products Inc.	1 to 2	Springville, NY	\$43.15	\$42.15	\$41.65	\$41.40	\$37.65	\$39.65	\$36.90	\$36.40	\$33.90	\$36.15	\$29.90
	1 to 3		\$38.75	\$37.75	\$37.25	\$37.00	\$33.25	\$35.25	\$32.50	\$32.00	\$29.50	\$31.75	\$25.50
	1 to 4		\$36.15	\$35.15	\$34.65	\$34.40	\$30.65	\$32.65	\$29.90	\$29.40	\$26.90	\$29.15	\$22.90
	1 to 5		\$34.45	\$33.45	\$32.95	\$32.70	\$28.95	\$30.95	\$28.20	\$27.70	\$25.20	\$27.45	\$21.20

Sand Salt Pre Mix	Location of Plant	Akron Central School Dist	Village of Akron	Town of Alden	Village of Alden	Town of Amherst	Town of Aurora	Village of Blasdell	City of Buffalo	BOCES Cheektowaga	BOCES Orchard Park	Town of Boston	
	1 to 1		\$53.60	\$53.60	\$52.60	\$52.60	\$51.10	\$47.85	\$47.60	\$49.10	\$50.10	\$46.60	\$44.60
Gernatt Asphalt Products Inc.	1 to 2		\$44.90	\$44.90	\$43.90	\$43.90	\$42.40	\$39.15	\$38.90	\$40.40	\$41.40	\$37.90	\$35.90
	1 to 3		\$40.50	\$40.50	\$39.50	\$39.50	\$38.00	\$34.75	\$34.50	\$36.00	\$37.00	\$33.50	\$31.50
	1 to 4		\$37.90	\$37.90	\$36.90	\$36.50	\$35.40	\$32.15	\$31.90	\$33.40	\$34.40	\$30.90	\$28.90
	1 to 5		\$36.20	\$36.20	\$35.20	\$35.20	\$33.70	\$30.45	\$30.20	\$31.70	\$32.70	\$29.20	\$27.20

Sand Salt Pre Mix	Location of Plant	Town of Brant	Town of Cheektowaga	Town of Clarence	Cheektowaga-Maryvale UFSD	Town of Colden	Town of Collins	Town of Concord	Village of Depew	Village of East Aurora	Town of Eden	Town of Elma
	1 to 1		\$48.10	\$50.10	\$51.85	\$50.35	\$43.85	\$45.35	\$42.10	\$50.85	\$47.85	\$48.85
Gernatt Asphalt Products Inc.	1 to 2		\$39.40	\$41.40	\$43.15	\$41.65	\$35.15	\$36.65	\$33.40	\$42.15	\$39.15	\$40.15
	1 to 3		\$35.00	\$37.00	\$38.75	\$37.25	\$30.75	\$32.25	\$29.00	\$37.75	\$34.75	\$35.75
	1 to 4		\$32.40	\$34.40	\$36.15	\$34.65	\$28.15	\$29.65	\$26.40	\$35.15	\$32.15	\$33.15
	1 to 5		\$30.70	\$32.70	\$34.45	\$32.95	\$26.45	\$27.95	\$24.70	\$33.45	\$30.45	\$31.45

Sand Salt Pre Mix	Location of Plant	Erie County ECC Orchard Park	Erie County Water ECMCC Buffalo	Cheektowaga Town of Evans	Village of Gowanda	Town of Grand Island	Town of Hamburg	Village of Hamburg	Town of Holland	Kenmore School District	Village of Kenmore	
	1 to 1		\$50.10	\$50.10	\$48.35	\$45.35	\$54.35	\$46.35	\$46.35	\$45.85	\$51.85	\$51.85
Gernatt Asphalt Products Inc.	1 to 2		\$41.40	\$41.40	\$39.65	\$36.65	\$45.65	\$37.65	\$37.65	\$37.15	\$43.15	\$43.15
	1 to 3		\$37.00	\$37.00	\$35.25	\$32.25	\$41.25	\$33.25	\$33.25	\$32.75	\$38.75	\$38.75
	1 to 4		\$34.40	\$34.40	\$32.65	\$29.65	\$38.65	\$30.65	\$30.65	\$30.15	\$36.15	\$36.15
	1 to 5		\$32.70	\$32.70	\$30.95	\$27.95	\$36.95	\$28.95	\$28.95	\$28.45	\$34.45	\$34.45

Sand Salt Pre Mix	Location of Plant	City of Lackawanna	Town of Lancaster	Town of Marilla	Town of Newstead	Town of North Collins	Town of Orchard Park	Village of Orchard Park	Town of Sardinia	Village of Sloan	Village of Springville	City of Tonawanda	
	1 to 1		\$48.60	\$50.35	\$49.35	\$53.85	\$45.85	\$46.60	\$46.60	\$43.35	\$50.10	\$42.60	\$50.85
Gernatt Asphalt Products Inc.	1 to 2		\$39.90	\$41.65	\$40.65	\$45.15	\$37.15	\$37.90	\$37.90	\$34.65	\$41.40	\$33.90	\$42.15
	1 to 3		\$35.50	\$37.25	\$36.25	\$40.75	\$32.75	\$33.50	\$33.50	\$30.25	\$37.00	\$29.50	\$37.75
	1 to 4		\$32.90	\$34.65	\$33.65	\$38.15	\$30.15	\$30.90	\$30.90	\$27.65	\$34.40	\$26.90	\$35.15
	1 to 5		\$31.20	\$32.95	\$31.95	\$36.45	\$28.45	\$28.70	\$29.20	\$25.95	\$32.70	\$25.20	\$33.45

Sand Salt Pre Mix	Location of Plant	Town of Tonawanda	Town of West Wales	Town of West Seneca	Village of West Williamsville	
	1 to 1		\$50.85	\$48.35	\$48.85	\$51.10
Gernatt Asphalt Products Inc.	1 to 2		\$42.15	\$39.65	\$40.15	\$42.40
	1 to 3		\$37.75	\$35.25	\$35.75	\$38.00
	1 to 4		\$35.15	\$32.65	\$33.15	\$35.40
	1 to 5		\$33.45	\$30.95	\$31.45	\$33.70

**Bid #222210-004 - Road Salt Materials**

Sand - Gernatt Asphalt Products Inc.

<u>Location</u>	<u>Price Per Ton with Delivery</u>
F.O.B. Trucks at Source Springville	\$7.75
Gowanda & Hanover	\$8.75
Freedom	\$5.95
Chaffee	\$4.75
South Dayton	\$7.95
Clarence	\$17.35
Tonawanda	\$17.55
Lancaster	\$15.75
Cheektowaga (Harlem & Clinton)	\$15.55
Hamburg	\$12.50
Angola	\$11.50
Aurora	\$11.00
Protection	\$7.25
East Concord	\$8.25
Collins	\$10.50
Akron Central School District	\$17.35
Village of Akron	\$17.35
Town of Alden	\$16.10
Village of Alden	\$16.10
Town of Amherst	\$17.60
Town of Aurora	\$10.25
Village of Blasdell	\$15.75
BOCES Cheektowaga	\$17.15
BOCES Orchard Park	\$14.95
Town of Boston	\$11.00
Town of Brant	\$11.50
City of Buffalo	\$17.35
Town of Cheektowaga	\$15.35
Cheektowaga-Maryvale UFSD	\$17.35
Town of Clarence	\$17.95
Town of Colden	\$10.25
Town of Collins	\$10.25
Town of Concord	\$10.35

<u>Location</u>	<u>Price Per Ton with Delivery</u>
Village of Depew	\$17.75
Village of East Aurora	\$12.35
Town of Eden	\$11.50
Town of Elma	\$13.55
ECC Orchard Park	\$17.60
ECMCC Buffalo	\$17.35
Erie County Water Cheektowaga	\$15.35
Town of Evans	\$13.15
Village of Gowanda	\$10.95
Town of Grand Island	\$21.15
Town of Hamburg	\$15.75
Village of Hamburg	\$15.75
Town of Holland	\$8.95
Kenmore School District	\$18.55
Village of Kenmore	\$18.55
City of Lackawanna	\$16.75
Town of Lancaster	\$15.75
Town of Marilla	\$13.95
Town of Newstead	\$20.15
Town of North Collins	\$12.25
Town of Orchard Park	\$14.95
Village of Orchard Park	\$14.95
Town of Sardinia	\$8.95
Village of Sloan	\$17.75
Village of Springville	\$11.75
City of Tonawanda	\$19.15
Town of Tonawanda	\$19.15
Town of Wales	\$12.55
Town of West Seneca	\$15.75
Village of Williamsville	\$18.15

**Bid #222210-004 - Road Salt Materials**

Salt - American Rock Salt Co., LLC.

<u>Location</u>	<u>Price Per Ton</u>	<u>Price Per ton with Delivery</u>
Erie County (all facilities)	\$30.00	\$43.76
City of Buffalo	\$30.00	\$43.76
Buffalo Sewer Authority	\$30.00	\$43.76
Akron Central School District	\$30.00	\$43.76
Village of Akron	\$30.00	\$43.76
Town of Alden	\$30.00	\$43.76
Village of Akron	\$30.00	\$43.76
Town of Alden	\$30.00	\$43.76
Village of Alden	\$30.00	\$43.76
Town of Amherst	\$30.00	\$43.76
Town of Aurora	\$30.00	\$43.76
Village of Blasdell	\$30.00	\$43.76
Town of Boston	\$30.00	\$43.76
Town of Brant	\$30.00	\$43.76
Town of Cheektowaga	\$30.00	\$43.76
Cheektowaga-Maryvale UFSD	\$30.00	\$43.76
Town of Clarence	\$30.00	\$43.76
Town of Colden	\$30.00	\$43.76
Town of Collins	\$30.00	\$43.76
Town of Concord	\$30.00	\$43.76
Village of Depew	\$30.00	\$43.76
Village of East Aurora	\$30.00	\$43.76
Town of Eden	\$30.00	\$43.76
Town of Elma	\$30.00	\$43.76
ECC Orchard Park	\$30.00	\$43.76
Erie County Medical Center Corp.	\$30.00	\$43.76
Eerie County Water Authority	\$30.00	\$43.76
Town of Evans	\$30.00	\$43.76
Village of Gowanda	\$30.00	\$43.76

<u>Location</u>	<u>Price Per Ton</u>	<u>Price Per ton with Delivery</u>
Town of Grand Island	\$30.00	\$43.76
Town of Hamburg	\$30.00	\$43.76
Village of Hamburg	\$30.00	\$43.76
Town of Concord	\$30.00	\$43.76
Town of Holland	\$30.00	\$43.76
Kenmore Town of Tonawanda UFSD	\$30.00	\$43.76
Village of Kenmore	\$30.00	\$43.76
City of Lackawanna	\$30.00	\$43.76
Town of Lancaster	\$30.00	\$43.76
Town of Marilla	\$30.00	\$43.76
Town of Newstead	\$30.00	\$43.76
NFTA 485 Cayuga	\$30.00	\$43.76
NFTA BNIA Maintenance	\$30.00	\$43.76
NFTA Cold Spring Garage	\$30.00	\$43.76
NFTA Frontier Garage	\$30.00	\$43.76
NFTA Babcock Garage	\$30.00	\$43.76
Town of North Collins	\$30.00	\$43.76
Town of Orchard Park	\$30.00	\$43.76
Village of Orchard Park	\$30.00	\$43.76
Town of Sardinia	\$30.00	\$43.76
Village of Sloan	\$30.00	\$43.76
Village of Springville	\$30.00	\$43.76
City of Tonawanda	\$30.00	\$43.76
Town of Tonawanda	\$30.00	\$43.76
Town of Wales	\$30.00	\$43.76
Town of West Seneca	\$30.00	\$43.76
Village of Williamsville	\$30.00	\$43.76